

COMPASS

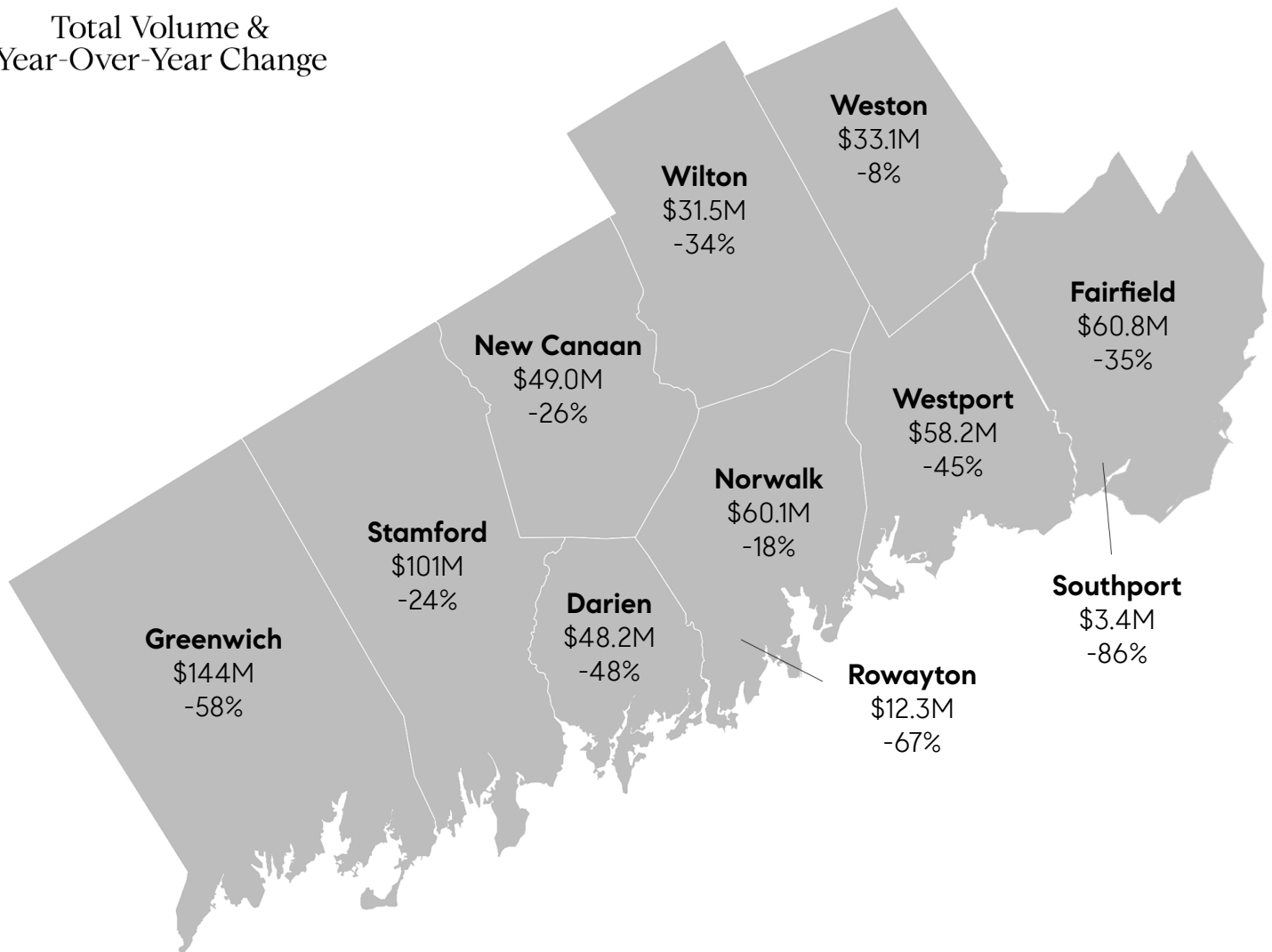
Lower Fairfield County Market Insights

OCTOBER 2021

Lower Fairfield County Market Insights

OCTOBER 2021

Total Volume &
Year-Over-Year Change



Darien

OCTOBER 2021

NEW LISTINGS

19	-51%	\$1.8M	-12%	\$1.4M	-13%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

UNDER CONTRACT

31	-6%	\$2.2M	4%	\$1.6M	-10%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Decrease From Oct 2020

UNITS SOLD

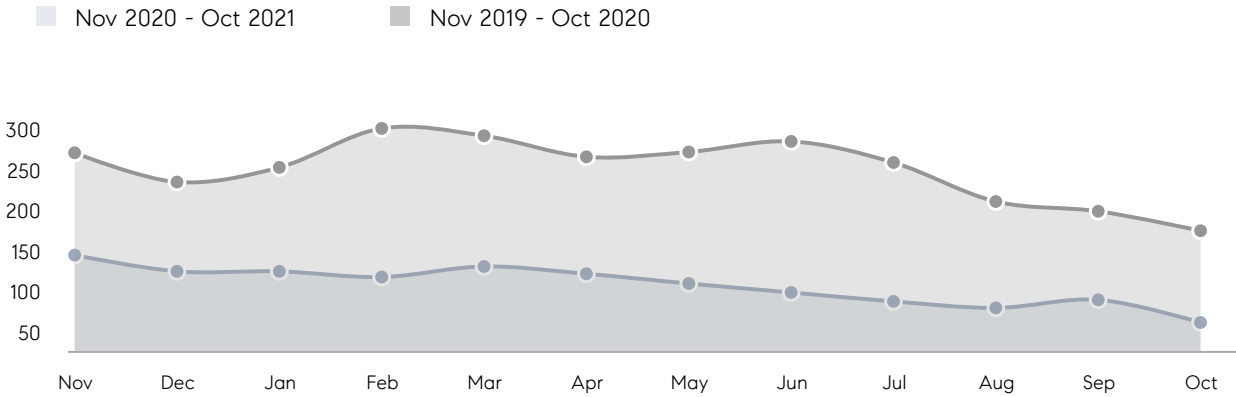
22	-55%	\$2.2M	16%	\$1.7M	11%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	51	102	-50%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$2,191,455	\$1,882,592	16.4%
	# OF CONTRACTS	31	33	-6.1%
	NEW LISTINGS	19	39	-51%
Houses	AVERAGE DOM	50	104	-52%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$2,268,214	\$1,947,109	-6%
	# OF CONTRACTS	30	32	-6%
	NEW LISTINGS	19	38	-50%
Condo/Co-op/TH	AVERAGE DOM	70	73	-4%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$579,500	\$893,333	-35%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	1	0%

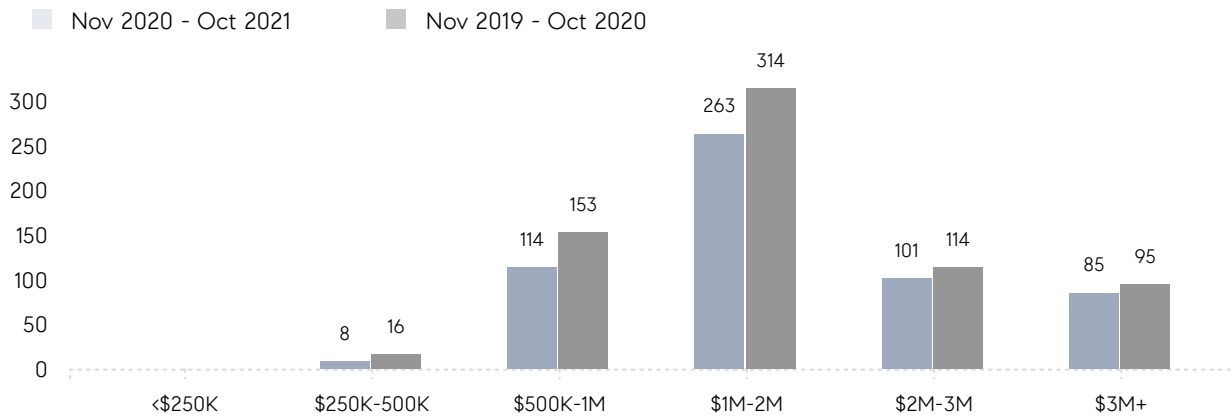
Darien

OCTOBER 2021

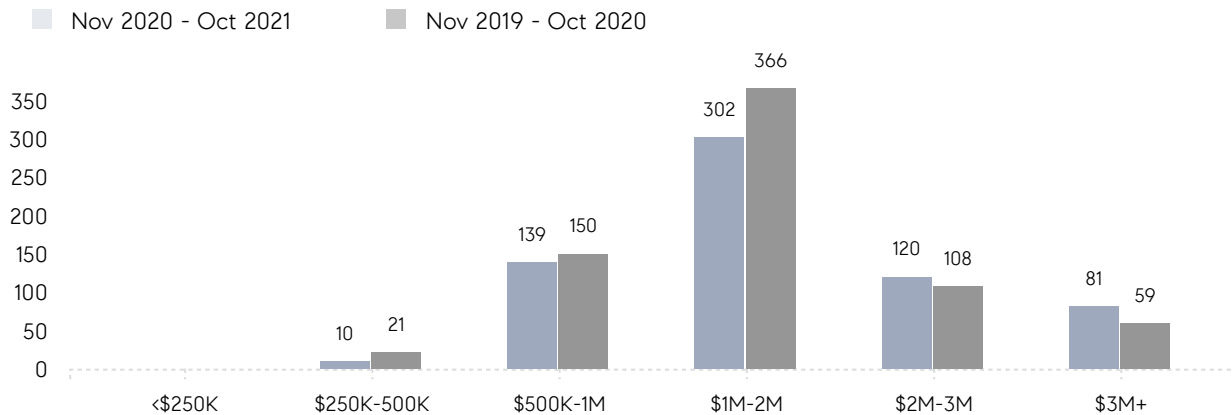
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Darien

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$500K-1M	# OF SALES	4	13	-69.2%
	SOLD VOLUME	\$2,598,500	\$9,098,000	-71.4%
	AVERAGE PRICE	\$649,625	\$699,846	-7%
\$1M-2M	# OF SALES	11	24	-54.2%
	SOLD VOLUME	\$17,763,000	\$37,784,000	-53.0%
	AVERAGE PRICE	\$1,614,818	\$1,574,333	3%
\$2M-3M	# OF SALES	3	7	-57.1%
	SOLD VOLUME	\$7,762,000	\$17,790,000	-56.4%
	AVERAGE PRICE	\$2,587,333	\$2,541,429	2%
\$3M+	# OF SALES	4	5	-20.0%
	SOLD VOLUME	\$20,088,500	\$27,575,000	-27.1%
	AVERAGE PRICE	\$5,022,125	\$5,515,000	-9%

Fairfield

OCTOBER 2021

NEW LISTINGS

77	-39%	\$1.0M	9%	\$750K	11%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

68	-36%	\$838K	1%	\$635K	-10%
Total Properties	Decrease From Oct 2020	Average Price	Change From Oct 2020	Median Price	Decrease From Oct 2020

UNITS SOLD

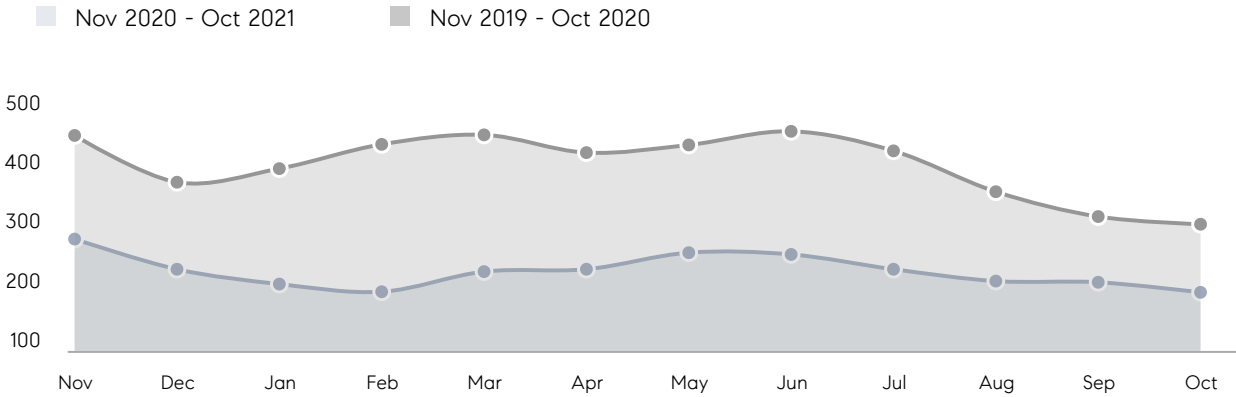
72	-38%	\$845K	4%	\$655K	7%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	57	74	-23%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$844,757	\$808,516	4.5%
	# OF CONTRACTS	68	106	-35.8%
	NEW LISTINGS	77	127	-39%
Houses	AVERAGE DOM	56	74	-24%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$909,690	\$834,896	-6%
	# OF CONTRACTS	58	99	-41%
	NEW LISTINGS	71	108	-34%
Condo/Co-op/TH	AVERAGE DOM	61	78	-22%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$390,222	\$494,889	-21%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	6	19	-68%

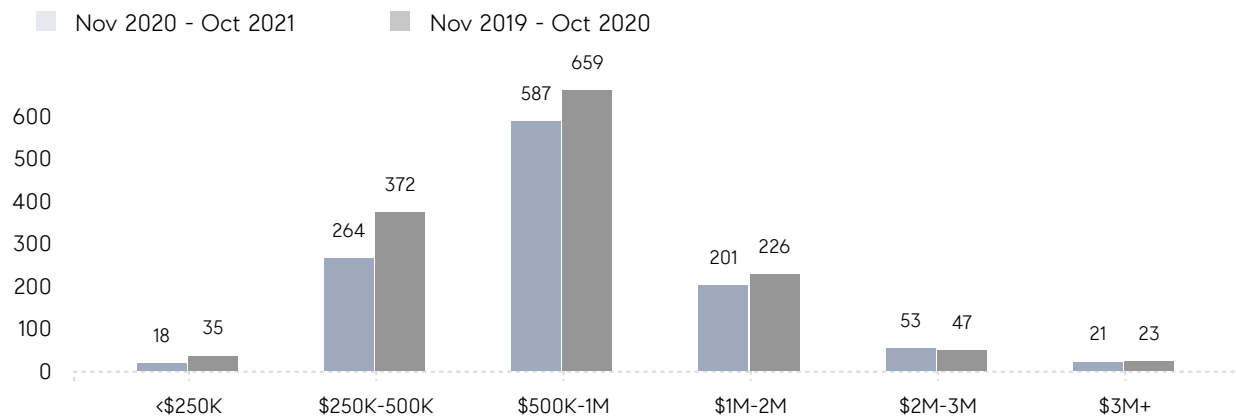
Fairfield

OCTOBER 2021

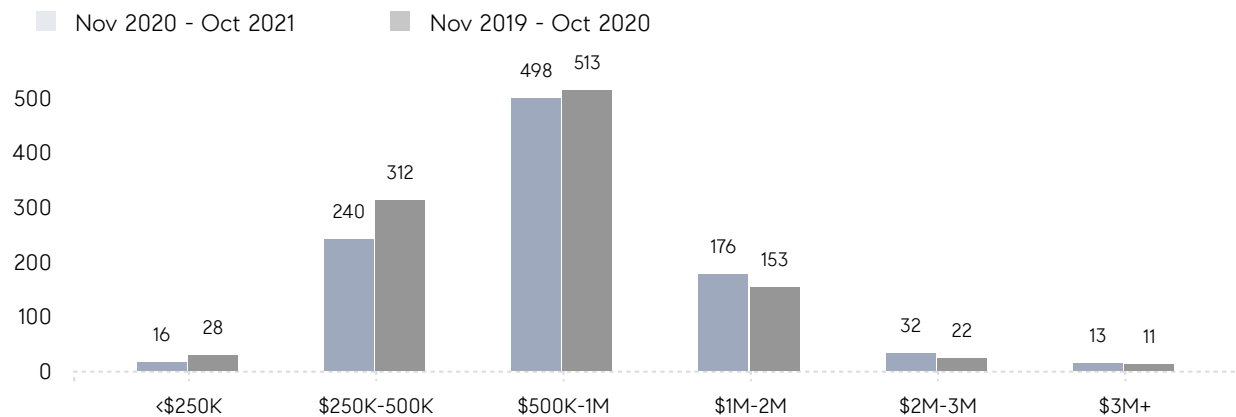
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Fairfield

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$227,000	-	-
	AVERAGE PRICE	\$227,000	-	-
\$250K-500K	# OF SALES	19	35	-45.7%
	SOLD VOLUME	\$7,408,000	\$13,770,900	-46.2%
	AVERAGE PRICE	\$389,895	\$393,454	-1%
\$500K-1M	# OF SALES	36	57	-36.8%
	SOLD VOLUME	\$25,230,000	\$39,036,925	-35.4%
	AVERAGE PRICE	\$700,833	\$684,858	2%
\$1M-2M	# OF SALES	12	19	-36.8%
	SOLD VOLUME	\$16,252,500	\$27,894,500	-41.7%
	AVERAGE PRICE	\$1,354,375	\$1,468,132	-8%
\$2M-3M	# OF SALES	3	3	0.0%
	SOLD VOLUME	\$7,255,000	\$6,687,500	8.5%
	AVERAGE PRICE	\$2,418,333	\$2,229,167	8%
\$3M+	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$4,450,000	\$6,398,000	-30.4%
	AVERAGE PRICE	\$4,450,000	\$3,199,000	39%

Greater Greenwich

OCTOBER 2021

NEW LISTINGS

84	-46%	\$3.8M	44%	\$2.3M	36%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

76	-38%	\$3.5M	24%	\$2.4M	33%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNITS SOLD

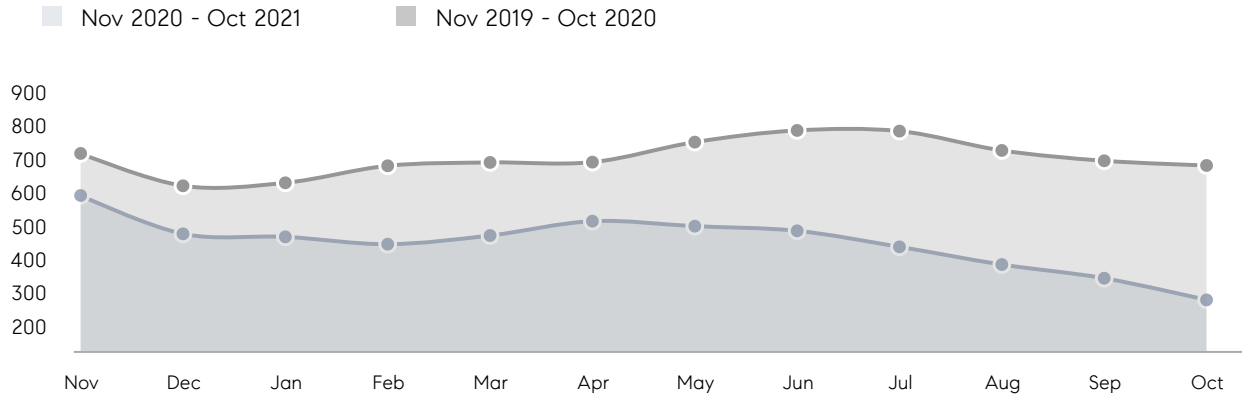
62	-53%	\$2.3M	-10%	\$1.7M	-3%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	106	142	-25%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$2,325,102	\$2,591,878	-10.3%
	# OF CONTRACTS	76	122	-37.7%
	NEW LISTINGS	84	156	-46%
Houses	AVERAGE DOM	105	141	-26%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$2,831,216	\$3,134,201	-6%
	# OF CONTRACTS	60	95	-37%
	NEW LISTINGS	59	119	-50%
Condo/Co-op/TH	AVERAGE DOM	107	146	-27%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$1,087,936	\$842,452	29%
	# OF CONTRACTS	16	27	-41%
	NEW LISTINGS	25	37	-32%

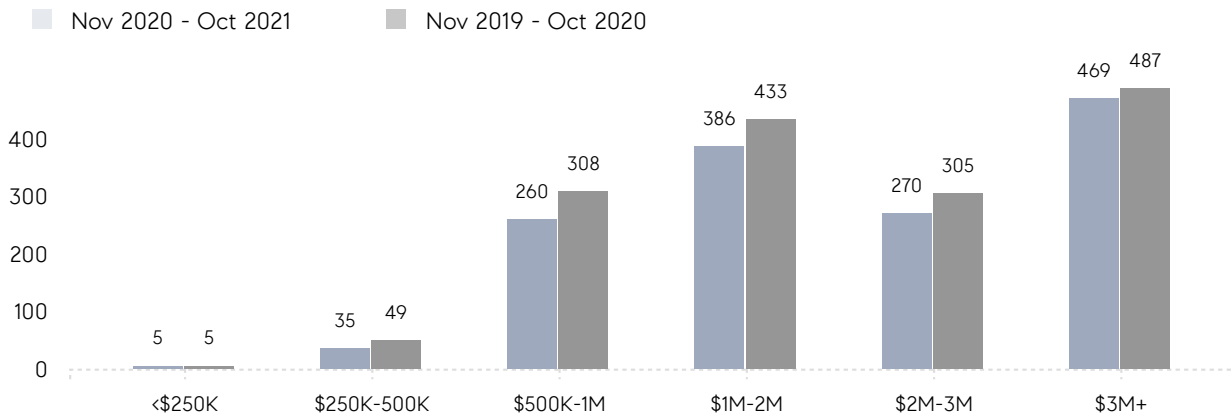
Greater Greenwich

OCTOBER 2021

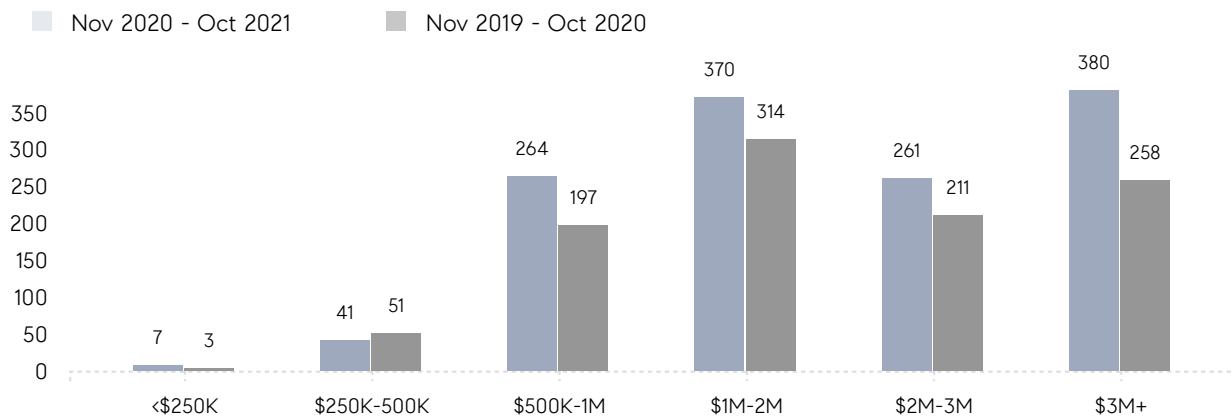
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Greater Greenwich

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$68,000	-
	AVERAGE PRICE	-	\$68,000	-
\$250K-500K	# OF SALES	2	7	-71.4%
	SOLD VOLUME	\$840,000	\$2,693,000	-68.8%
	AVERAGE PRICE	\$420,000	\$384,714	9%
\$500K-1M	# OF SALES	14	24	-41.7%
	SOLD VOLUME	\$10,075,340	\$17,626,575	-42.8%
	AVERAGE PRICE	\$719,667	\$734,441	-2%
\$1M-2M	# OF SALES	21	41	-48.8%
	SOLD VOLUME	\$31,196,755	\$58,849,000	-47.0%
	AVERAGE PRICE	\$1,485,560	\$1,435,341	3%
\$2M-3M	# OF SALES	10	22	-54.5%
	SOLD VOLUME	\$25,530,500	\$54,446,500	-53.1%
	AVERAGE PRICE	\$2,553,050	\$2,474,841	3%
\$3M+	# OF SALES	15	36	-58.3%
	SOLD VOLUME	\$76,513,750	\$205,853,000	-62.8%
	AVERAGE PRICE	\$5,100,917	\$5,718,139	-11%

New Canaan

OCTOBER 2021

NEW LISTINGS

47	-20%	\$1.8M	-14%	\$1.6M	-2%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

UNDER CONTRACT

23	-28%	\$1.6M	2%	\$1.3M	-17%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Decrease From Oct 2020

UNITS SOLD

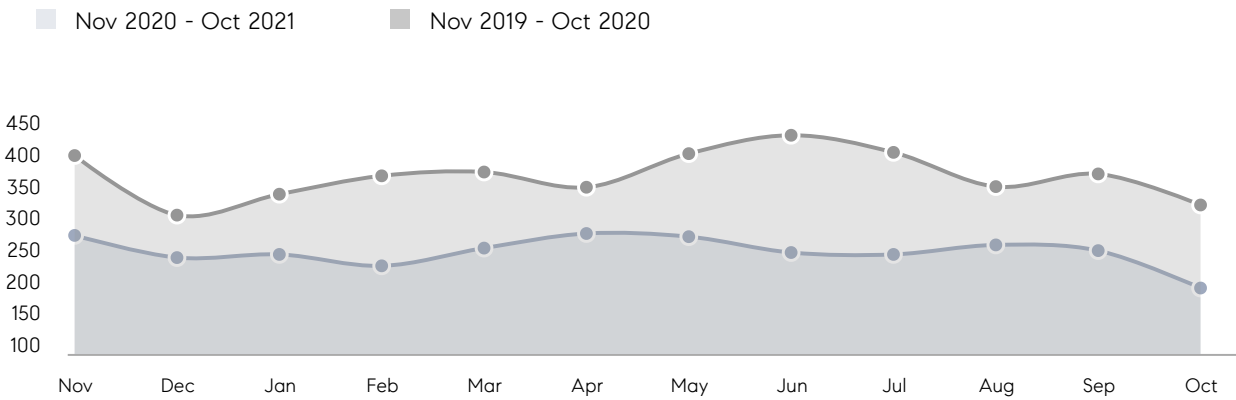
29	-29%	\$1.7M	4%	\$1.4M	0%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Change From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	80	184	-57%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$1,689,247	\$1,624,511	4.0%
	# OF CONTRACTS	23	32	-28.1%
	NEW LISTINGS	47	59	-20%
Houses	AVERAGE DOM	78	213	-63%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$1,862,043	\$1,759,873	-6%
	# OF CONTRACTS	16	28	-43%
	NEW LISTINGS	29	48	-40%
Condo/Co-op/TH	AVERAGE DOM	90	81	11%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$1,026,858	\$1,143,222	-10%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	18	11	64%

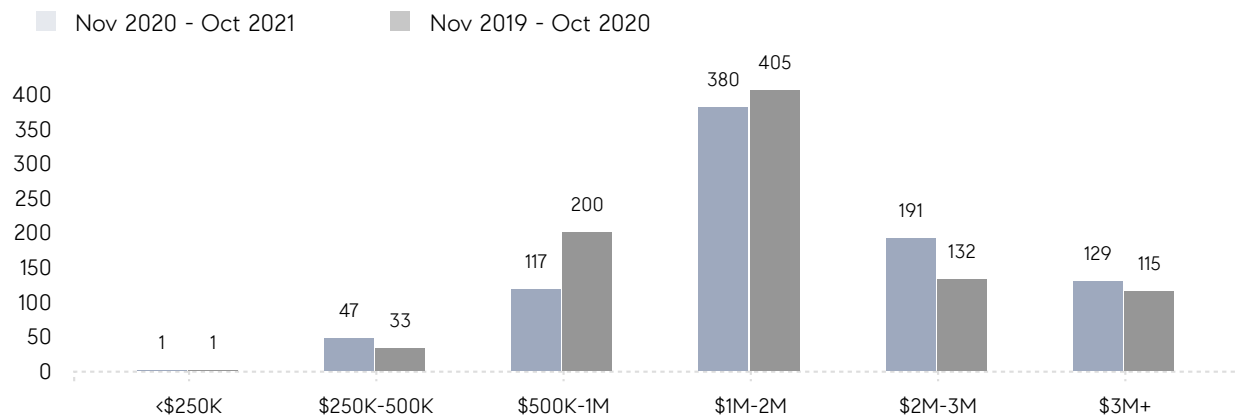
New Canaan

OCTOBER 2021

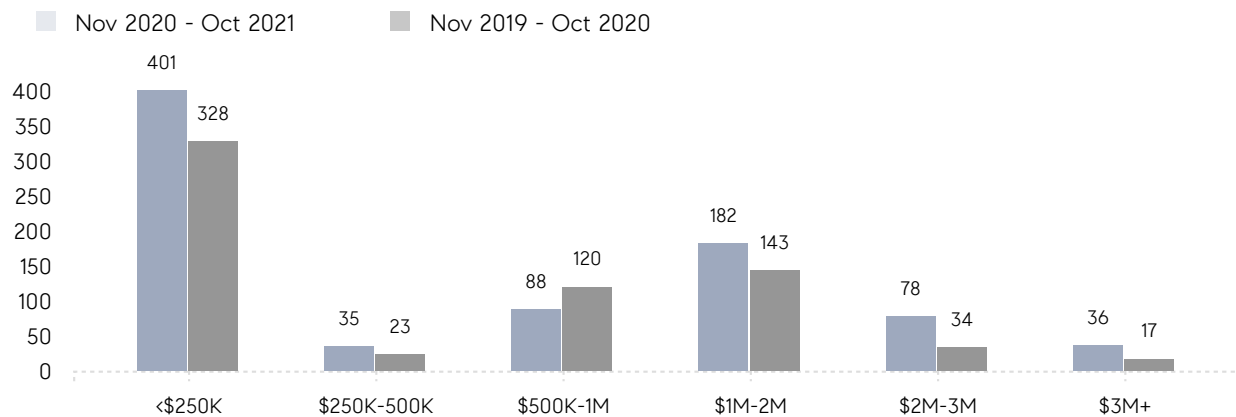
Monthly Inventory



Listings By Price Range



Contracts By Price Range



New Canaan

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	2	0	0.0%
	SOLD VOLUME	\$831,250	-	-
	AVERAGE PRICE	\$415,625	-	-
\$500K-1M	# OF SALES	2	12	-83.3%
	SOLD VOLUME	\$1,424,900	\$9,604,500	-85.2%
	AVERAGE PRICE	\$712,450	\$800,375	-11%
\$1M-2M	# OF SALES	17	19	-10.5%
	SOLD VOLUME	\$22,832,000	\$26,475,704	-13.8%
	AVERAGE PRICE	\$1,343,059	\$1,393,458	-4%
\$2M-3M	# OF SALES	5	5	0.0%
	SOLD VOLUME	\$11,685,000	\$12,361,500	-5.5%
	AVERAGE PRICE	\$2,337,000	\$2,472,300	-5%
\$3M+	# OF SALES	3	5	-40.0%
	SOLD VOLUME	\$12,215,000	\$18,163,240	-32.7%
	AVERAGE PRICE	\$4,071,667	\$3,632,648	12%

Norwalk

OCTOBER 2021

NEW LISTINGS

111	-21%	\$540K	15%	\$470K	12%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

91	-34%	\$503K	0%	\$450K	2%
Total Properties	Decrease From Oct 2020	Average Price	Change From Oct 2020	Median Price	Increase From Oct 2020

UNITS SOLD

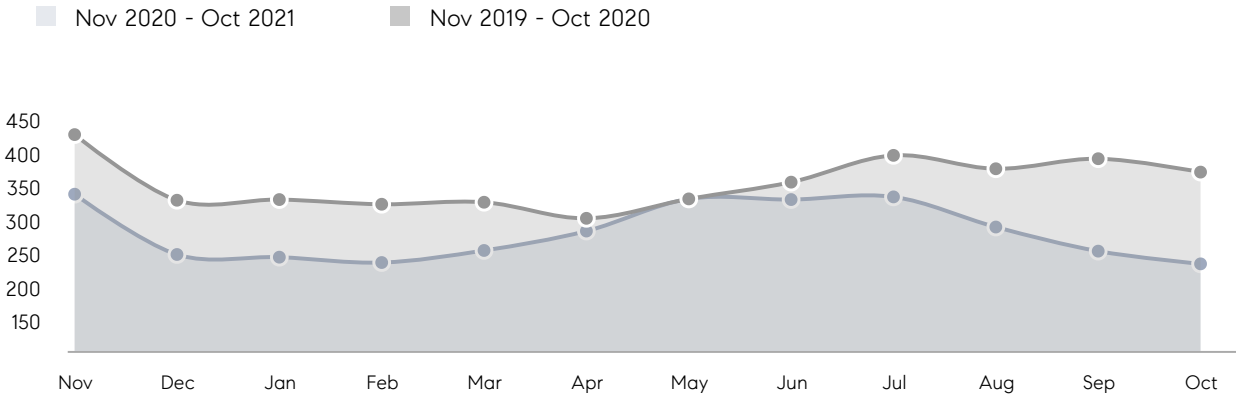
107	-18%	\$561K	1%	\$465K	-1%
Total Properties	Decrease From Oct 2020	Average Price	Change From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	52	51	2%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$561,485	\$557,586	0.7%
	# OF CONTRACTS	91	137	-33.6%
	NEW LISTINGS	111	140	-21%
Houses	AVERAGE DOM	46	51	-10%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$711,992	\$663,598	-6%
	# OF CONTRACTS	55	83	-34%
	NEW LISTINGS	75	82	-9%
Condo/Co-op/TH	AVERAGE DOM	61	53	15%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$319,205	\$307,508	4%
	# OF CONTRACTS	36	54	-33%
	NEW LISTINGS	36	58	-38%

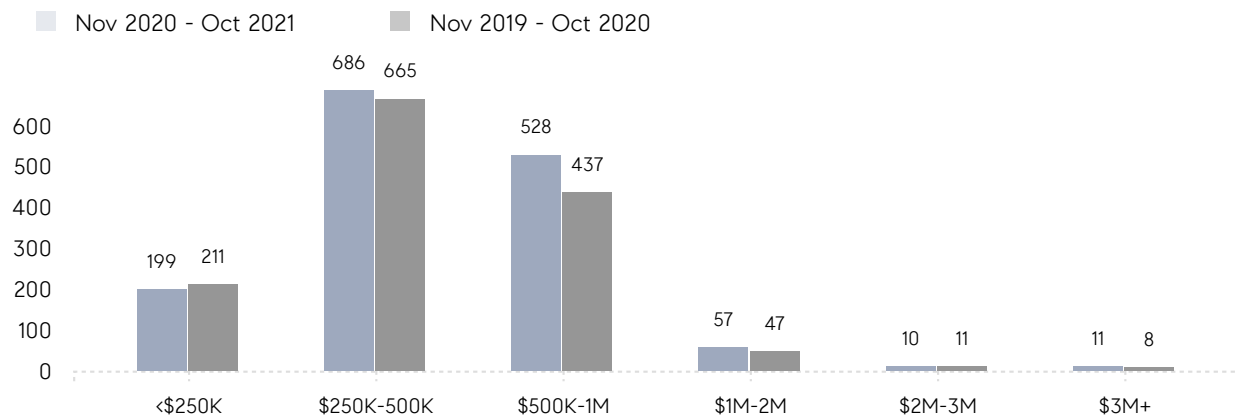
Norwalk

OCTOBER 2021

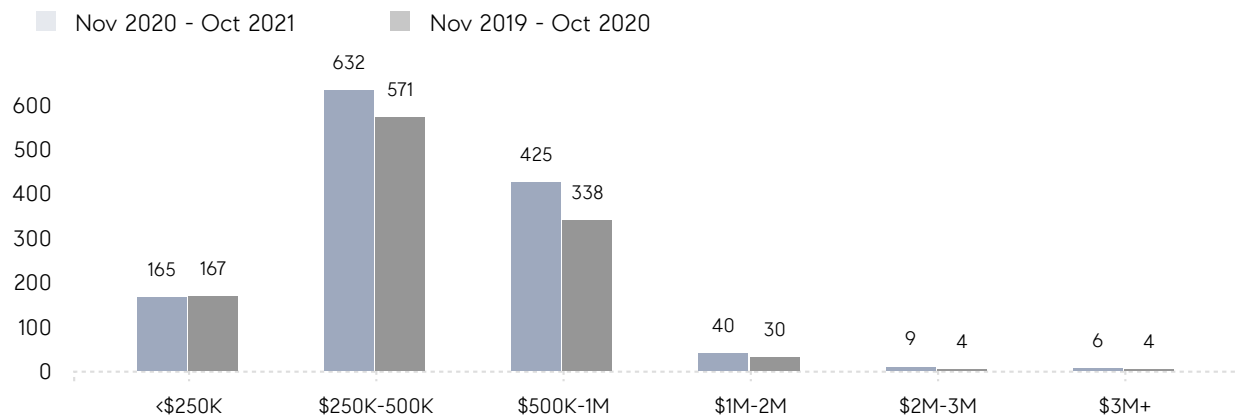
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Norwalk

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	13	17	-23.5%
	SOLD VOLUME	\$2,594,500	\$3,398,500	-23.7%
	AVERAGE PRICE	\$199,577	\$199,912	0%
\$250K-500K	# OF SALES	47	56	-16.1%
	SOLD VOLUME	\$18,326,300	\$21,889,915	-16.3%
	AVERAGE PRICE	\$389,921	\$390,891	0%
\$500K-1M	# OF SALES	43	51	-15.7%
	SOLD VOLUME	\$28,553,047	\$33,400,400	-14.5%
	AVERAGE PRICE	\$664,024	\$654,910	1%
\$1M-2M	# OF SALES	1	5	-80.0%
	SOLD VOLUME	\$1,060,000	\$6,045,000	-82.5%
	AVERAGE PRICE	\$1,060,000	\$1,209,000	-12%
\$2M-3M	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$2,175,000	-	-
	AVERAGE PRICE	\$2,175,000	-	-
\$3M+	# OF SALES	2	2	0.0%
	SOLD VOLUME	\$7,370,000	\$8,310,000	-11.3%
	AVERAGE PRICE	\$3,685,000	\$4,155,000	-11%

Rowayton

OCTOBER 2021

NEW LISTINGS

2	-87%	\$799K	-54%	\$799K	-20%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

UNDER CONTRACT

7	-53%	\$1.7M	50%	\$1.7M	68%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNITS SOLD

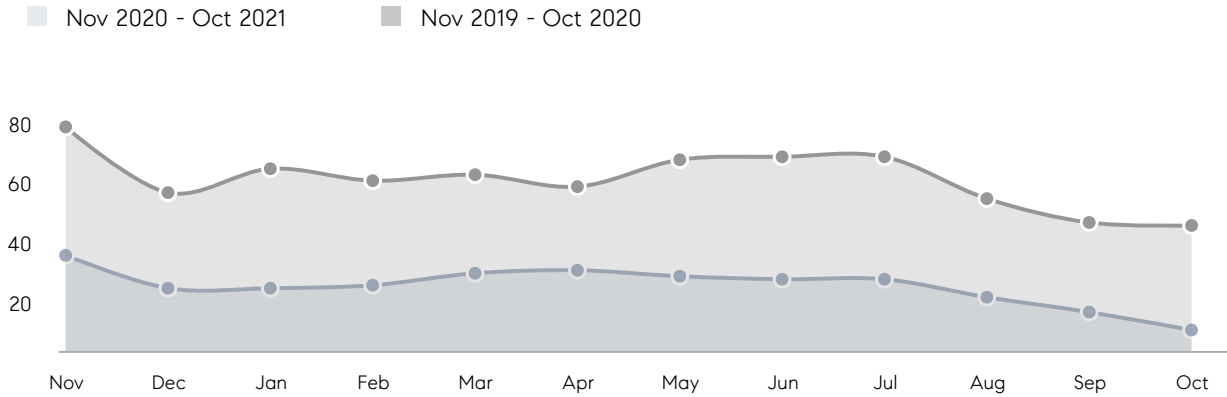
6	-76%	\$2.1M	38%	\$1.6M	13%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	62	80	-22%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$2,056,833	\$1,485,820	38.4%
	# OF CONTRACTS	7	15	-53.3%
	NEW LISTINGS	2	15	-87%
Houses	AVERAGE DOM	65	60	8%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,766,500	\$1,579,568	-6%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	2	14	-86%
Condo/Co-op/TH	AVERAGE DOM	55	224	-75%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$2,637,500	\$798,333	230%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

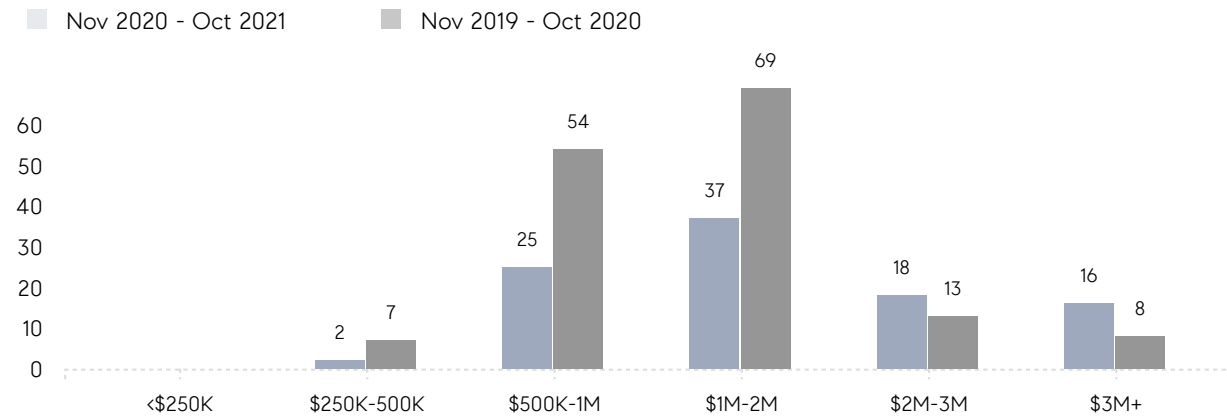
Rowayton

OCTOBER 2021

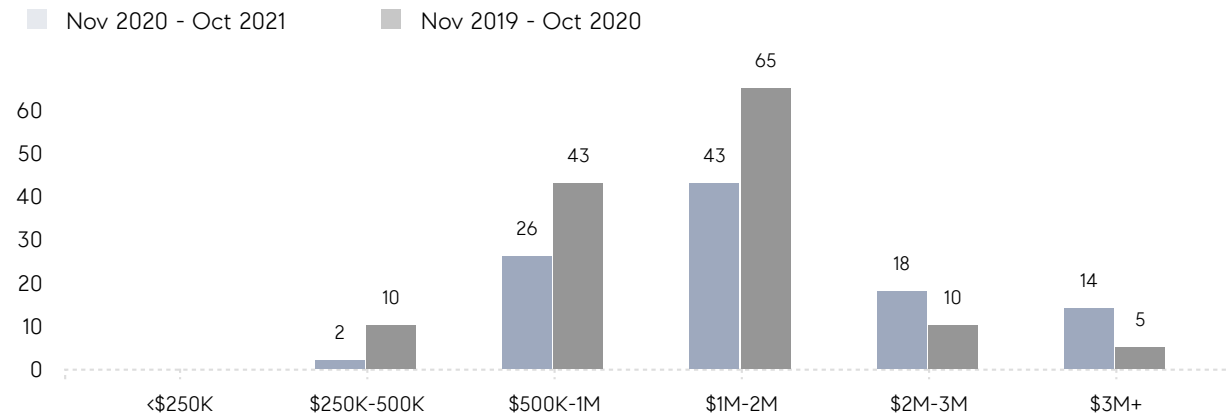
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Rowayton

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$1,180,000	-
	AVERAGE PRICE	-	\$393,333	-
\$500K-1M	# OF SALES	3	8	-62.5%
	SOLD VOLUME	\$2,036,000	\$5,965,500	-65.9%
	AVERAGE PRICE	\$678,667	\$745,688	-9%
\$1M-2M	# OF SALES	0	7	0.0%
	SOLD VOLUME	-	\$10,505,000	-
	AVERAGE PRICE	-	\$1,500,714	-
\$2M-3M	# OF SALES	1	5	-80.0%
	SOLD VOLUME	\$2,350,000	\$11,320,000	-79.2%
	AVERAGE PRICE	\$2,350,000	\$2,264,000	4%
\$3M+	# OF SALES	2	2	0.0%
	SOLD VOLUME	\$7,955,000	\$8,175,000	-2.7%
	AVERAGE PRICE	\$3,977,500	\$4,087,500	-3%

Southport

OCTOBER 2021

NEW LISTINGS

12	33%	\$1.9M	48%	\$997K	2%
Total Properties	Increase From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

6	-45%	\$1.7M	18%	\$1.3M	27%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNITS SOLD

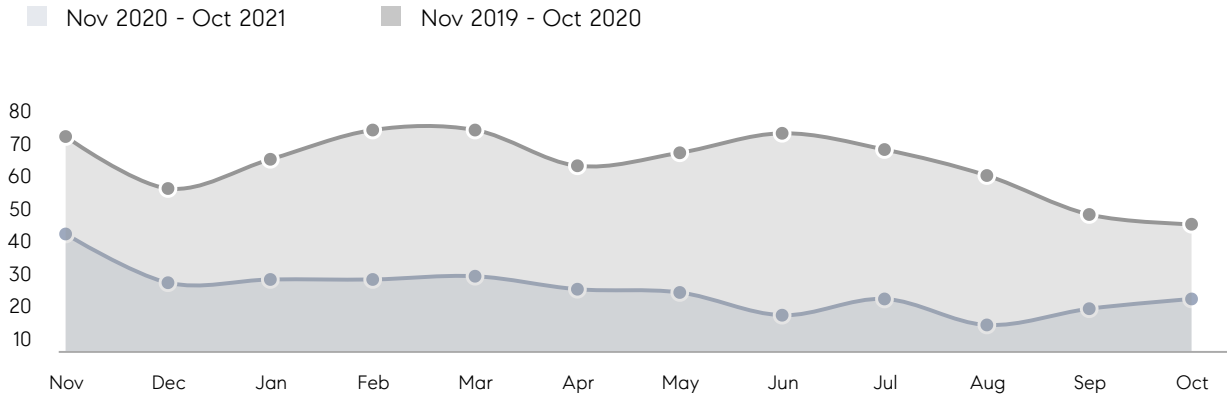
4	-78%	\$843K	-35%	\$835K	-19%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	31	86	-64%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$842,750	\$1,303,083	-35.3%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	12	9	33%
Houses	AVERAGE DOM	51	95	-46%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$835,000	\$1,627,923	-6%
	# OF CONTRACTS	5	9	-44%
	NEW LISTINGS	9	7	29%
Condo/Co-op/TH	AVERAGE DOM	11	61	-82%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$850,500	\$458,500	85%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	3	2	50%

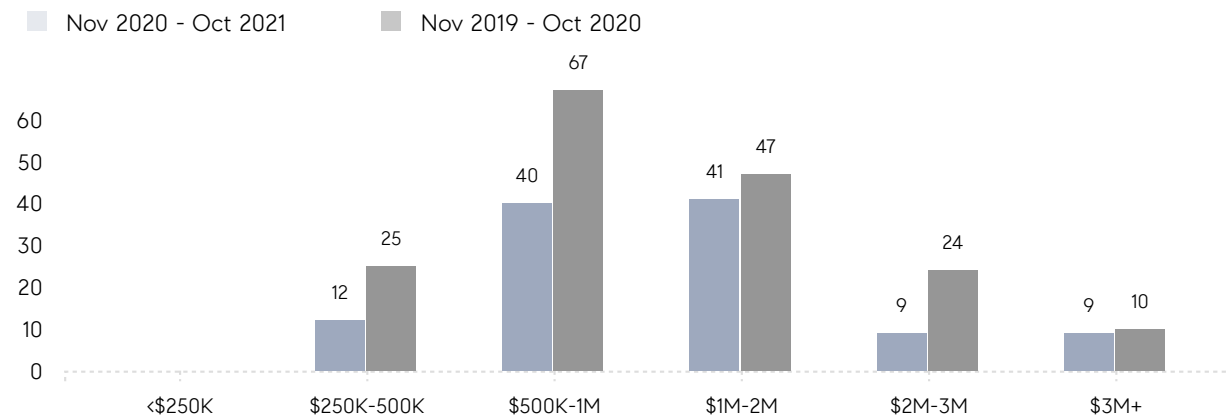
Southport

OCTOBER 2021

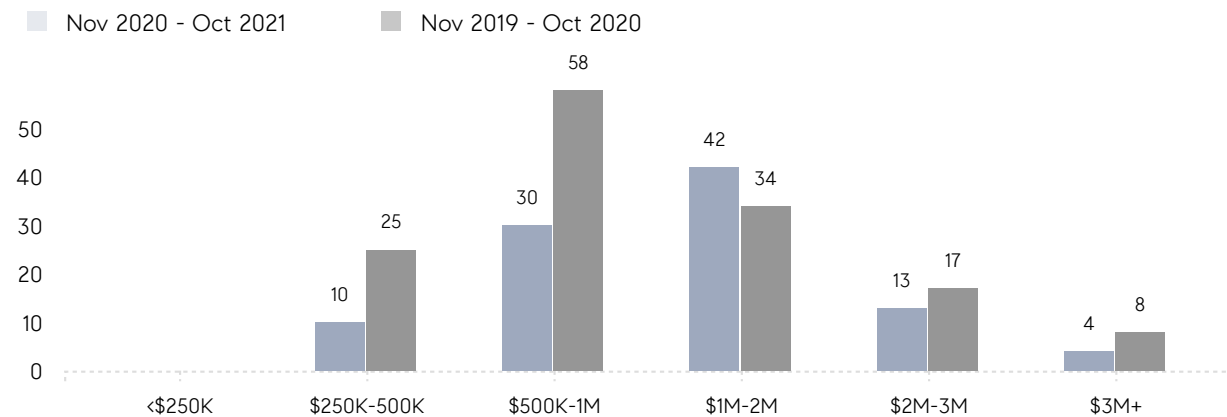
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Southport

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	1	4	-75.0%
	SOLD VOLUME	\$376,000	\$1,467,500	-74.4%
	AVERAGE PRICE	\$376,000	\$366,875	2%
\$500K-1M	# OF SALES	1	4	-75.0%
	SOLD VOLUME	\$635,000	\$3,519,000	-82.0%
	AVERAGE PRICE	\$635,000	\$879,750	-28%
\$1M-2M	# OF SALES	2	6	-66.7%
	SOLD VOLUME	\$2,360,000	\$8,244,000	-71.4%
	AVERAGE PRICE	\$1,180,000	\$1,374,000	-14%
\$2M-3M	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$6,975,000	-
	AVERAGE PRICE	-	\$2,325,000	-
\$3M+	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$3,250,000	-
	AVERAGE PRICE	-	\$3,250,000	-

Stamford

OCTOBER 2021

NEW LISTINGS

142	-31%	\$582K	5%	\$479K	2%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

144	-20%	\$589K	-1%	\$499K	-7%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

UNITS SOLD

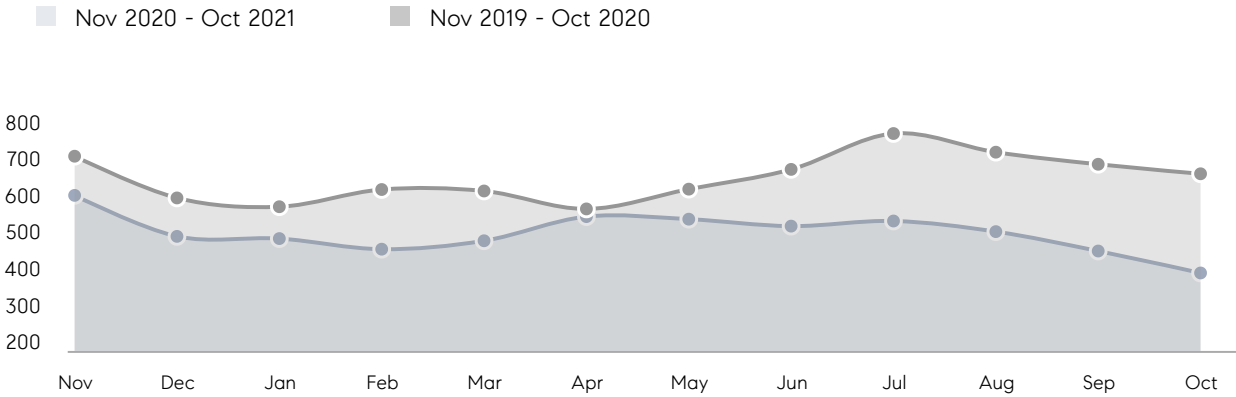
167	-17%	\$603K	-8%	\$540K	-6%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	62	70	-11%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$602,616	\$654,635	-7.9%
	# OF CONTRACTS	144	181	-20.4%
	NEW LISTINGS	142	207	-31%
Houses	AVERAGE DOM	62	65	-5%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$837,190	\$817,293	-6%
	# OF CONTRACTS	65	99	-34%
	NEW LISTINGS	63	99	-36%
Condo/Co-op/TH	AVERAGE DOM	62	79	-22%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$353,562	\$390,581	-9%
	# OF CONTRACTS	79	82	-4%
	NEW LISTINGS	79	108	-27%

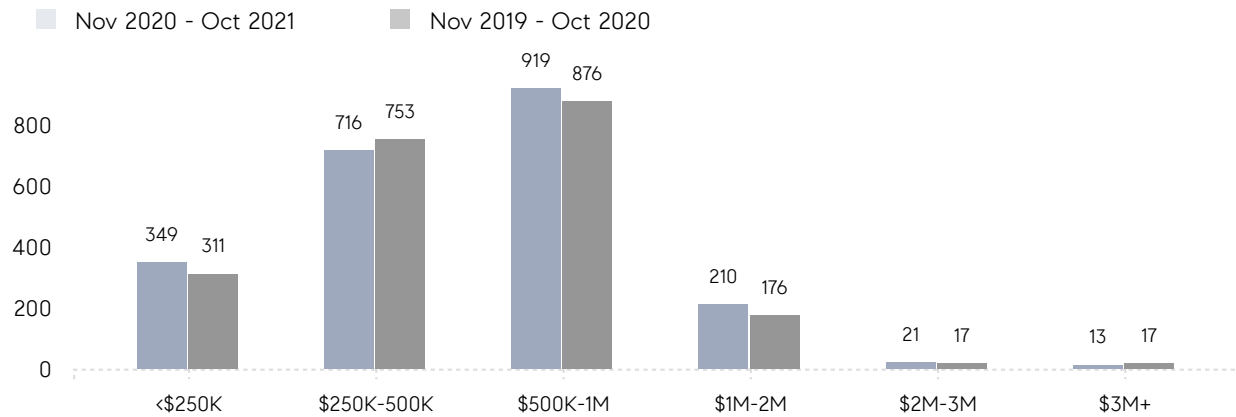
Stamford

OCTOBER 2021

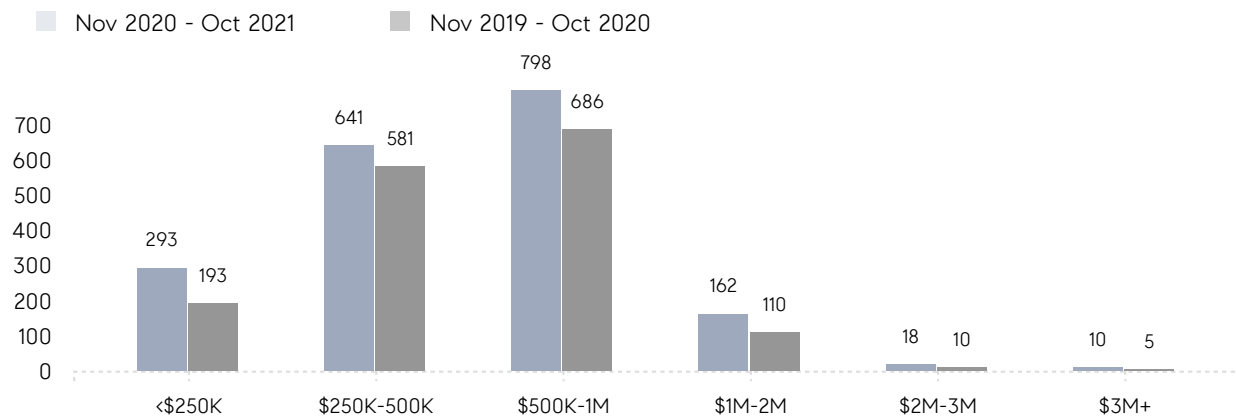
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Stamford

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	26	16	62.5%
	SOLD VOLUME	\$5,117,000	\$3,187,475	60.5%
	AVERAGE PRICE	\$196,808	\$199,217	-1%
\$250K-500K	# OF SALES	51	62	-17.7%
	SOLD VOLUME	\$19,505,994	\$22,703,201	-14.1%
	AVERAGE PRICE	\$382,470	\$366,181	4%
\$500K-1M	# OF SALES	73	104	-29.8%
	SOLD VOLUME	\$51,115,800	\$73,337,873	-30.3%
	AVERAGE PRICE	\$700,216	\$705,172	-1%
\$1M-2M	# OF SALES	15	17	-11.8%
	SOLD VOLUME	\$18,998,000	\$22,307,779	-14.8%
	AVERAGE PRICE	\$1,266,533	\$1,312,222	-3%
\$2M-3M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$2,100,000	\$2,100,000	-
	AVERAGE PRICE	\$2,100,000	\$2,100,000	-
\$3M+	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$3,800,000	\$8,600,000	-55.8%
	AVERAGE PRICE	\$3,800,000	\$4,300,000	-12%

Weston

OCTOBER 2021

NEW LISTINGS

19	-21%	\$1.3M	19%	\$1.2M	25%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

21	-43%	\$1.2M	2%	\$1.1M	24%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNITS SOLD

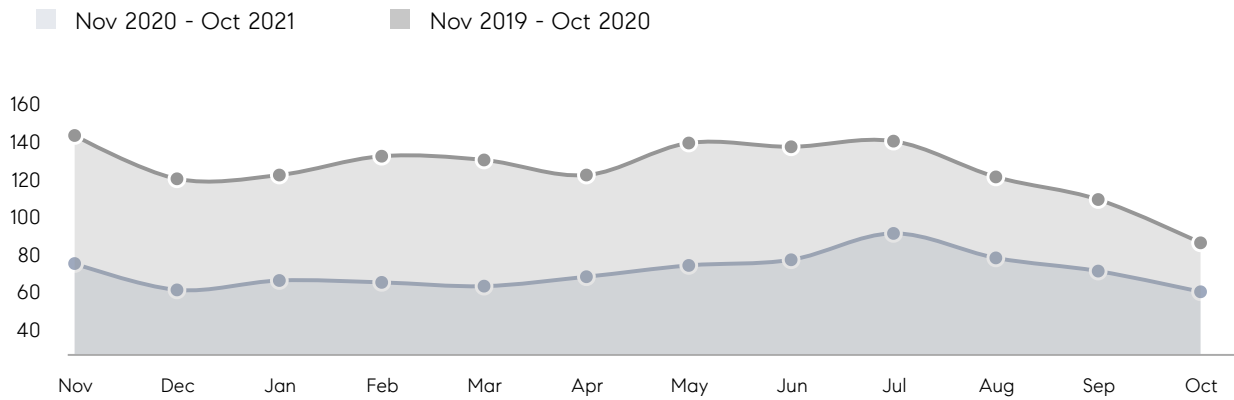
26	-28%	\$1.3M	28%	\$923K	8%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	76	102	-25%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$1,273,453	\$997,393	27.7%
	# OF CONTRACTS	21	37	-43.2%
	NEW LISTINGS	19	24	-21%
Houses	AVERAGE DOM	76	102	-25%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$1,273,453	\$997,393	-6%
	# OF CONTRACTS	21	37	-43%
	NEW LISTINGS	19	24	-21%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

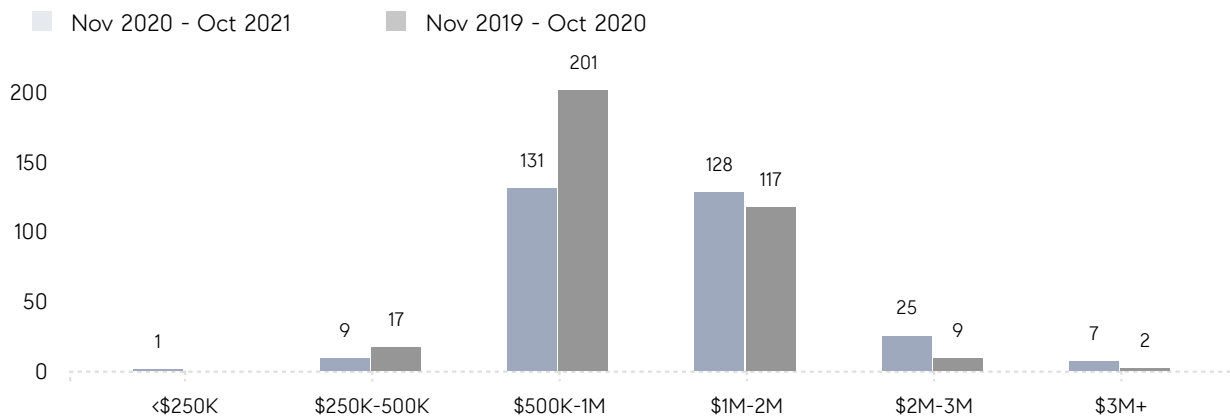
Weston

OCTOBER 2021

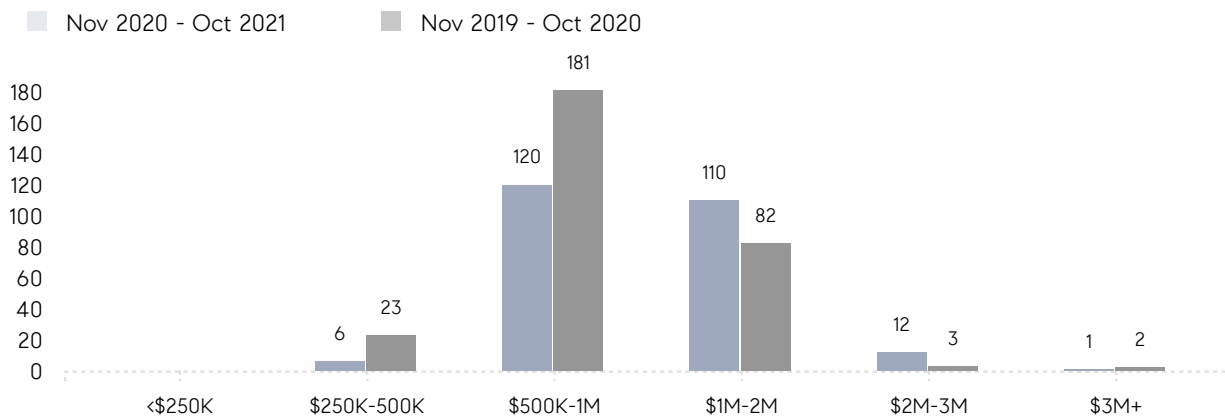
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Weston

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	4	0.0%
	SOLD VOLUME	-	\$1,752,826	-
	AVERAGE PRICE	-	\$438,207	-
\$500K-1M	# OF SALES	14	22	-36.4%
	SOLD VOLUME	\$10,964,780	\$16,914,818	-35.2%
	AVERAGE PRICE	\$783,199	\$768,855	2%
\$1M-2M	# OF SALES	9	9	0.0%
	SOLD VOLUME	\$12,945,000	\$12,463,500	3.9%
	AVERAGE PRICE	\$1,438,333	\$1,384,833	4%
\$2M-3M	# OF SALES	2	0	0.0%
	SOLD VOLUME	\$4,500,000	-	-
	AVERAGE PRICE	\$2,250,000	-	-
\$3M+	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$4,700,000	\$4,775,000	-1.6%
	AVERAGE PRICE	\$4,700,000	\$4,775,000	-2%

Westport

OCTOBER 2021

NEW LISTINGS

58	-24%	\$2.2M	1%	\$2.0M	27%
Total Properties	Decrease From Oct 2020	Average Price	Change From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

30	-46%	\$1.6M	-17%	\$1.3M	-5%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

UNITS SOLD

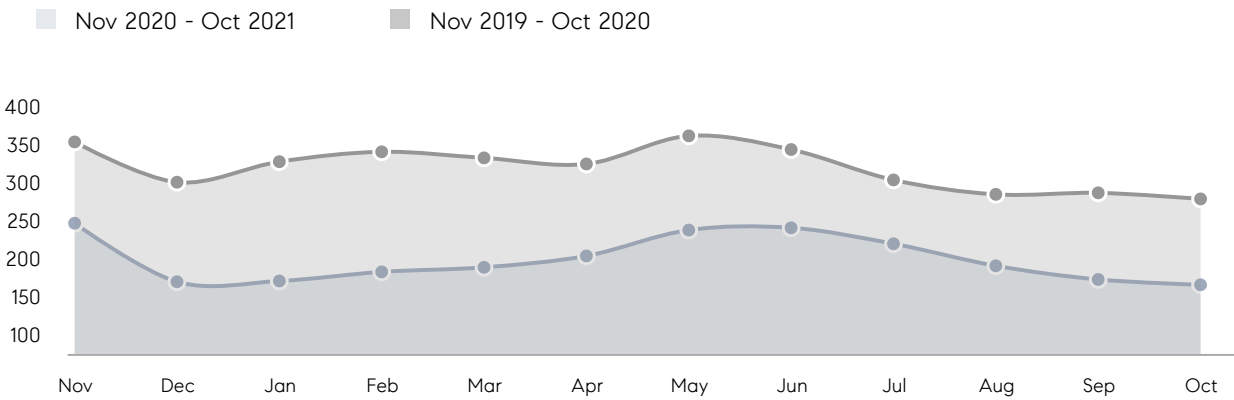
38	-39%	\$1.5M	-10%	\$1.3M	-8%
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	56	95	-41%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,531,138	\$1,702,943	-10.1%
	# OF CONTRACTS	30	56	-46.4%
	NEW LISTINGS	58	76	-24%
Houses	AVERAGE DOM	59	98	-40%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,617,555	\$1,780,818	-6%
	# OF CONTRACTS	26	49	-47%
	NEW LISTINGS	52	68	-24%
Condo/Co-op/TH	AVERAGE DOM	39	48	-19%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,070,250	\$573,750	87%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	6	8	-25%

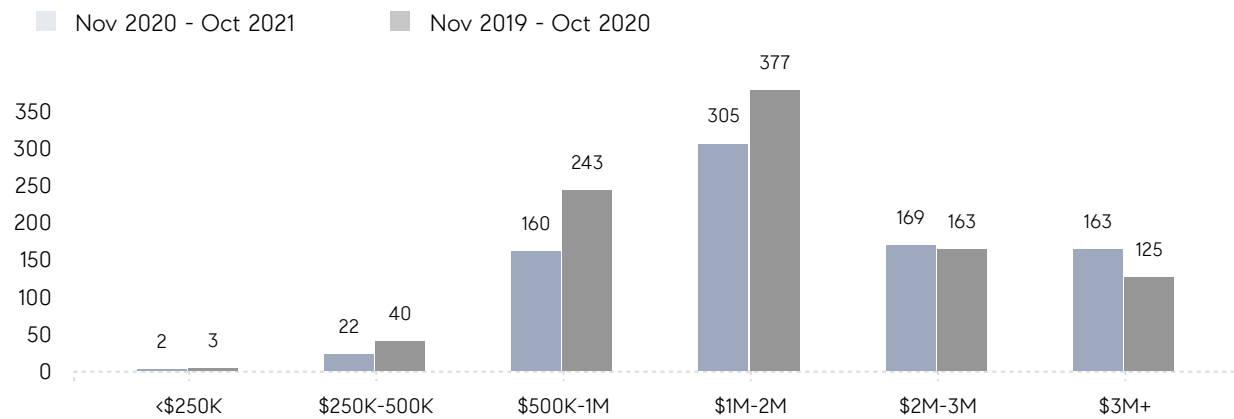
Westport

OCTOBER 2021

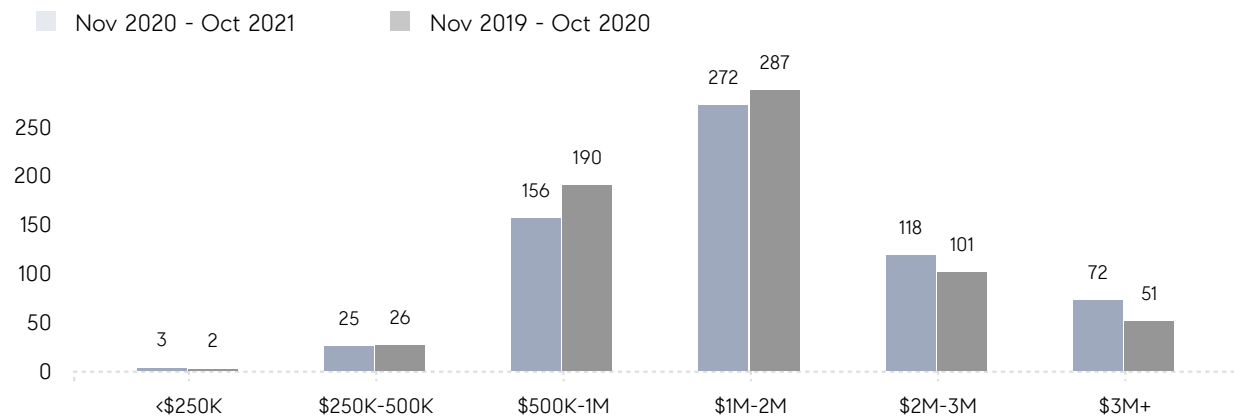
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Westport

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$810,000	-
	AVERAGE PRICE	-	\$405,000	-
\$500K-1M	# OF SALES	11	17	-35.3%
	SOLD VOLUME	\$8,357,944	\$13,328,500	-37.3%
	AVERAGE PRICE	\$759,813	\$784,029	-3%
\$1M-2M	# OF SALES	17	28	-39.3%
	SOLD VOLUME	\$22,865,300	\$39,768,965	-42.5%
	AVERAGE PRICE	\$1,345,018	\$1,420,320	-5%
\$2M-3M	# OF SALES	7	8	-12.5%
	SOLD VOLUME	\$16,570,000	\$19,950,000	-16.9%
	AVERAGE PRICE	\$2,367,143	\$2,493,750	-5%
\$3M+	# OF SALES	3	7	-57.1%
	SOLD VOLUME	\$10,390,000	\$31,725,000	-67.2%
	AVERAGE PRICE	\$3,463,333	\$4,532,143	-24%

Wilton

OCTOBER 2021

NEW LISTINGS

15	-67%	\$1.3M	10%	\$1.2M	22%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

UNDER CONTRACT

18	-66%	\$1.0M	18%	\$840K	0%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Change From Oct 2020

UNITS SOLD

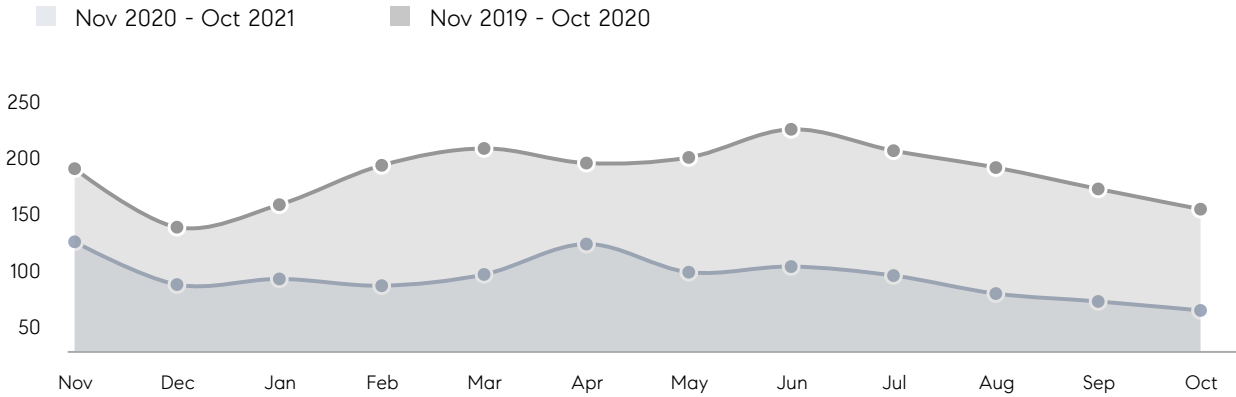
29	-46%	\$1.1M	22%	\$998K	20%
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	54	100	-46%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,086,562	\$888,463	22.3%
	# OF CONTRACTS	18	53	-66.0%
	NEW LISTINGS	15	45	-67%
Houses	AVERAGE DOM	56	103	-46%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,162,781	\$949,074	-6%
	# OF CONTRACTS	17	49	-65%
	NEW LISTINGS	15	42	-64%
Condo/Co-op/TH	AVERAGE DOM	33	80	-59%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$426,000	\$481,500	-12%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	0	3	0%

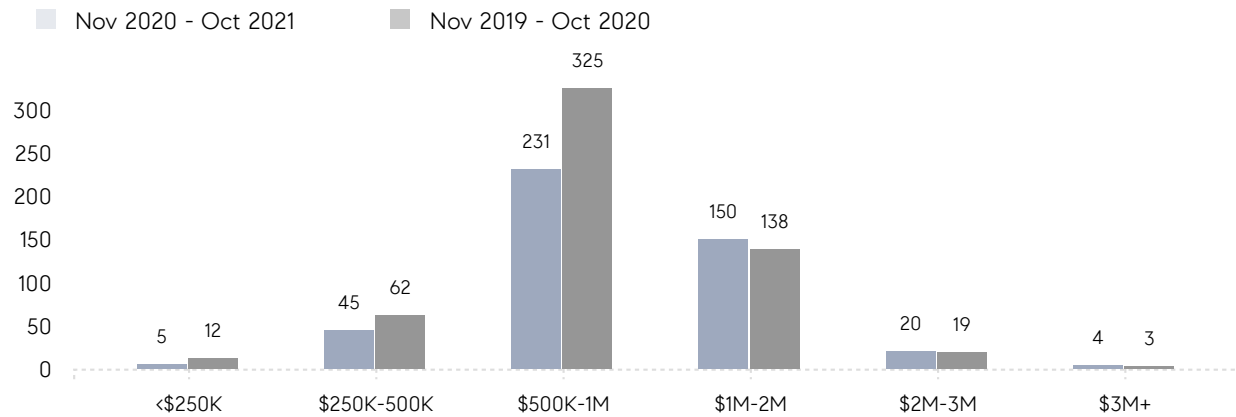
Wilton

OCTOBER 2021

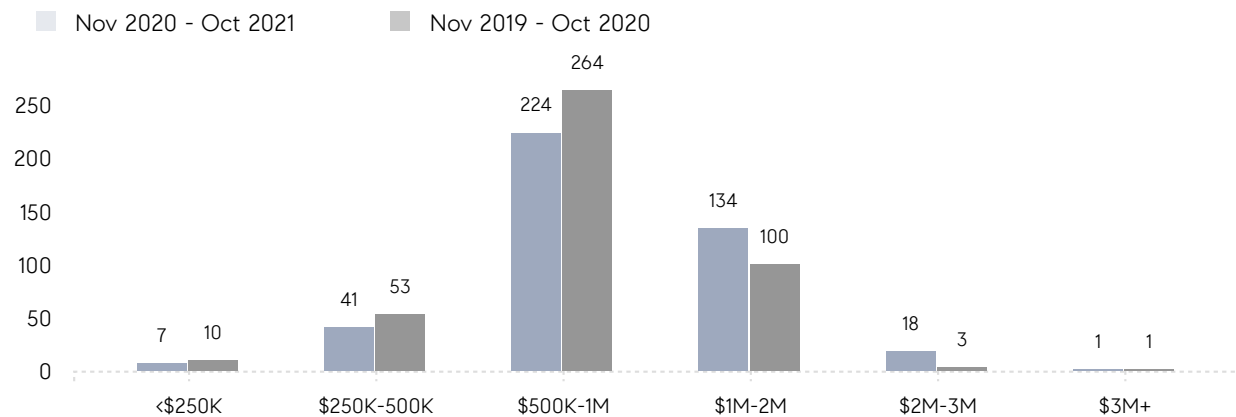
Monthly Inventory



Listings By Price Range



Contracts By Price Range



Wilton

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$191,000	-
	AVERAGE PRICE	-	\$191,000	-
\$250K-500K	# OF SALES	4	4	0.0%
	SOLD VOLUME	\$1,593,000	\$1,529,500	4.2%
	AVERAGE PRICE	\$398,250	\$382,375	4%
\$500K-1M	# OF SALES	11	33	-66.7%
	SOLD VOLUME	\$9,138,300	\$24,672,000	-63.0%
	AVERAGE PRICE	\$830,755	\$747,636	11%
\$1M-2M	# OF SALES	13	15	-13.3%
	SOLD VOLUME	\$18,429,000	\$19,096,500	-3.5%
	AVERAGE PRICE	\$1,417,615	\$1,273,100	11%
\$2M-3M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$2,350,000	\$2,488,000	-5.5%
	AVERAGE PRICE	\$2,350,000	\$2,488,000	-6%
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-



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